

# Speaking of Science

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## ❖ What is a Presentation?

1. You
2. Platform (Room, Zoom, Teams, WebEx, GoTo, Hybrid, etc...)
3. Time
4. Audiovisuals (sometimes known as “the presentation”)
5. And, most importantly, the Audience

## ❖ The Six Phases of a Presentation

### 1. Planning (MONTHS to weeks in advance)

- Note the date in your calendar and back-calculate deadlines
  - Plan on 40 hours for a new 20 minute presentation
- Research the organization/client – find out the theme and/or specific request
  - Get feedback from the organizers on your topic, especially if you are an invited speaker
  - Find out if you must register for the conference/meeting
- Invited or self-inflicted?
  - Invited speakers are held to a higher standard and should spend more time preparing
- If you don't have the time to prepare, or if you have nothing to say – **JUST SAY NO!**
- What is your **Message**? ONE MAIN MESSAGE
  - Narrow your topic to a MAXIMUM of 3 important and relevant points
- Length of talk
  - The hardest – 5 to 15, no time to course correct during the presentation
  - The most common – 15 to 25
  - The easiest – 25 to 45, lots of time to adjust
  - The scariest – >45, too long to fully practice and generally requires an audience activity
- Audiovisual Aids
  - Will you be on video along with your slides, or will you be a “disembodied voice”?
  - Will your talk be pre-recorded or live?
  - Questions during or after?
  - Plan your talk BEFORE you open presentation software
- Audience
  - Experts, peers, lay audience, mix – ask the organizers
  - Politicians, decision makers, scientists, interested public
  - Cultural/ethnic diversity
  - Language barriers?
  - Size (<15, small, interactive group vs. 30+, passive audience)
- **READ ALL INFORMATION PROVIDED BY THE ORGANIZERS!**

## 2. Designing (months to WEEKS in advance)

- Write an outline
  - Title – short and memorable
  - Opening sentence
  - Message – one line
  - Three supporting points (at most)
  - Final Sentence
- Write a script if you are nervous – *turn it into an outline*
- Prepare your audiovisuals
  - CLARIFY, SIMPLIFY, DISTILL – *Brevity is the soul of wit, Shakespeare*
  - Video clips – short and relevant, be prepared for them not to work
  - Be “font consistent”, avoid red and yellow
  - No photos behind text
  - Avoid equations unless you are teaching a technical course
  - Site lines – use the top ¼ of the screen for in-person & the central part of the screen for virtual
  - Get rid of redundant title blocks and logos
  - Get rid of bullet points
  - Make two versions – with and without text
  - Embed prompts or increase your pointer size/visibility and make sure participants can see it.
  - Peer review for content and flow
- Ask about the level of technical support – sound, lighting, monitoring the chat box, muting participants, moderators, timing prompts.
- Evaluate your presentation space:
  - Background
  - Sitting or standing, on a dais or at floor level
  - Lighting and sound, including headsets and supplemental lighting
- Request abstracts from adjacent speakers
- Develop your own evaluation form if not provided by the organizer (for short courses)

## 3. Practicing (weeks to DAYS in advance)

- Peer review for typos and clarity
- Send your concise bio – the moderator will likely read it verbatim and/or it will be posted on the organization’s website
- Send the organizers a copy of your materials, even if they don’t ask
- Brainstorm potential questions and generate some answers, plan to seed some questions
- **Memorize** your opening sentence
- **Memorize** your MESSAGE!
- **Memorize** your final sentence
- **Memorize** the order of your visuals
- **Practice** out loud – to an audience if possible – PRACTICE, PRACTICE, PRACTICE
- Try out the Presentation Coach in Power Point

#### 4. Preparing (days to HOURS in advance)

- The day before your talk:
  - **STOP** working on your audiovisuals – print out a hard copy for easy reference
  - Copy your presentation to a USB and the cloud
  - Email it to yourself and then you can bring it up on your phone to practice
  - Sleep and hydrate
  - Choose clothing that is “quiet” and comfortable – darker solid colors with good contrast
  - Review the order of your slides
  - Give yourself plenty of preparation time
- The day of your talk:
  - Make sure your moderator has your bio and can pronounce your name
  - Test your system by sharing your screen
  - Check all videos – allow them to buffer before your talk
  - Check lighting and sound -- avoid backlighting and audio feedback
  - Attend earlier sessions if possible, especially a keynote address – make notes
  - Arrive early to your session
- **REVIEW THIS CHECKLIST!**

#### 5. Delivering

- At your computer or on the dais – cup of water (not bottles), half full, no ice; cough drops; notes; watch/clock
- Audio – mute phones/alarms/smart watches. Use a headset if you have ambient noise (virtual)
- Visual – no reflective surfaces, check buttons and zippers, ensure that your torso is visible
- Take a deep breath and pause before starting – there is no rush
- Start with your opening sentence and main message
- Reintroduce yourself if necessary, only after the opening sentence
- Voice
  - Words – keep them short and simple
  - Tone and volume – the verbal strobe light, move your arms to change your voice
  - Inflection – avoid monotone
  - Pace – slow down, slow way down...
  - Pauses – the dramatic effect
  - No artificial fillers (ums, ahs, etc.) – the words that steal your time to use “the pause”
  - The Black Screen – or the “visual pause”
  - If you must rely on a script – “See – Stop – Say”
  - NEVER speak while looking down unless you are reading a quote
- Style – it makes you human
  - Make a connection and generate empathy – tell a story
    - Personal experience, current events, or local reference
  - Humor – put the audience at ease
    - Avoid sarcasm, religion, politics, alcohol references, foul language
  - Respect your audience

- Body language – scale to the audience
  - Grotesque, truth, passion, and ecstatic planes – use to affect your voice
  - Watch your audience for immediate and unfiltered feedback
- Eye contact – look at your audience/camera as much as possible, not the screen
- Props – books, cups, example materials
- Say “thank you” so the audience knows when you are done
- Questions
  - Respect the audience, give them a chance to ask questions 75:25
  - Stop sharing your screen so that you can see everyone and they can see you
  - **LISTEN**
  - Restate the question – repeat if positive, paraphrase if negative
  - Respond simply and directly
  - Say “I don’t know” – don’t bluff

## 6. Evaluating

- Ask someone in the audience how you did – ask them beforehand to evaluate
- Send a follow-up e-mail with a self-evaluation
- Read the evaluations
- Ask for advice
- Make notes to yourself about how to improve
- Critically evaluate other speakers – note what you like and dislike
- Watch a recording of your presentation
  - Listen first
  - Watch second
  - Listen and watch
  - Video from afar, moderate distance, and then up close

## ❖ Interested in further improvement?

- Anholt, R.R. 2006. Dazzle ‘em with Style: The Art of Oral Scientific Presentation, 2nd Ed. Elsevier Academic Press.
- Asher, J. 2001. Even a Geek Can Speak -- low-tech presentation skills for high-tech people. Longstreet Press, Inc. Marietta, GA. (*Written for the high-tech industry, but useful when you are trying to convey a complex idea to a broad audience.*)
- Baron, N. 2010. Escape from the Ivory Tower: Your Guide to Making Your Science Matter. Island Press.
- Berkun, S. 2010. Confessions of a Public Speaker. O’Reilly Media, Inc. Sebastopol, California. (*Janine Castro’s personal favorite! Great for somewhat seasoned speakers who want to improve their skills. Wonderful section at the back about dealing with a variety of difficult situations – like when the audience hates you...*)
- Bowden, M. 2010. Winning Body Language – control the conversation, command attention, and convey the right message – without saying a single word. McGraw Hill, New York. (*Excellent primer on body language that is useful everywhere and with everyone. Beware, you might be tempted to read the entire book in one sitting!*)
- Carter, M. 2013. Designing Science Presentations. A visual guide to figures, papers, slides, posters, and more. Academic Press. (*Janine Castro’s newest favorite! A great resource for designing great slides with practical advice and examples*)
- Chambers, H.E. 2001. Effective Communication Skills for Scientific and Technical Professionals. Perseus Publishing.
- Dean, C. 2009. Am I Making Myself Clear? A Scientist’s Guide to Talking to the Public. Harvard University Press.
- Olson, R. 2009. Don’t Be Such A Scientist – talking substance in the age of style. Island Press, Washington. (*Scientist becomes filmmaker. A huge wake-up call that not only do we need to DO good science, we also need to COMMUNICATE good science.*)
- Reynolds, G. 2019. Presentation Zen: Simple ideas on presentation design and delivery. New Riders.
- Walters, D.E. and G.C. Walters. 2011. Scientists Must Speak, second edition. CRC Press, Boca Raton, FL. (*A book in two parts – preparation and delivery. A solid review of public speaking fundamentals specifically for scientists.*)
- Watch TED talks -- <https://virtualspeech.com/blog/ted-talks-public-speakers-should-watch>
- Take a free graphic design online course, such as Visme, Udemy, or Alison, along with many others.